

MBAS 568: INTERNATIONAL TRADE DOCUMENTATION AND MARITIME LAW

Workload	04 hours per week
Examination	3 Hours; 30 marks continuous evaluation and 70 marks final examination
Objectives	<ol style="list-style-type: none">1. Be familiar with international trade documentation and maritime law2. To provide with trade procedures and documentation formalities pertaining to export and import.2. Acquire knowledge of Export Incentives.3. To describe the export order processing and its legal implications4. Gain knowledge on Maritime Laws of India: Emerging Challenges in international trade.5. To study different export import strategies.6. To describe the emerging challenges of maritime laws.
Course outcome	After completion of the course the students will be able to: <ol style="list-style-type: none">1. Able to prepare trade procedures and documentation formalities pertaining to export and import.2. Apply the structured approach to handling trade transactions and incidental paper work.3. Able to avail the Export Incentives.4. Able to process export order.5. Able to frame export import strategy for the firm.6. Understand the Maritime Laws of India: Emerging Challenges.7. Able to handle and manage any problems associated with law and enforcement.
Pedagogy	Lectures, assignments, practical exercises, discussions, seminars

Module 1: Introduction to Export and Import & its Institutional Framework: Features & Importance of External Trade. FEMA, role of WTO in cross border transaction. Essentials for Starting Export Business. Export and Import procedure. Export documentation framework in India. India's place in World's Business

Module 2: Export Procedure & Documentation: Important terms used in Export & Import, Requirement and Framework of Documentation (aspects including DGFT requirements), ADS (Aligned documentation system), Principal documents used in Export Procedure, Auxiliary documents used in Export Procedure. Processing an Export Order, Negotiation of Documents, EDI (Electronic data Interchange).

Module 3: Import Procedure & Documentation: Essentials for Starting Import Business, Types of importers, Steps involved in Import Procedure. Registration of Importers. Categories on Importers. Important documents used in Import Procedure. Provisions Regarding Obtaining Import License.

Special Schemes for Imports. Provisions Regarding Imports for Personal Use. Provisions Regarding Imports of Gifts. Import of Passenger Baggage.

Module 4: Export Incentives: Export incentives for Indian exporters, Duty free import authorization scheme, importance of special economic zones (SEZs) in industrial development, Risk management for exporter, various types of risk, Role of ECGC, Export Promotion Councils.

Module 5: Export Order Processing & its Legal Implications: Methods of Payment , Role of bank in an Export- Import Transaction, Financing Exporters & Importers, Instruments of Payments, Pre-shipment finance, Post-shipment finance, INCO Terms , Responsibilities and Liabilities of Shipper, Carrier, Custodian etc. Terms and Conditions of Carriage, Packing, marking, labelling, pre-shipment inspections, Legal & Commercial aspects of UCP600, Overview of Marine Insurance,

Module 6: Export-Import Bank of India: Emergence, Organisation Structure, Objectives and Functions of EXIM Bank. Stages of Export Financing. Financing Programs of EXIM Bank for Domestic Companies, Foreign Companies, Govt.& Financial Institutions and Commercial Banks in India

Module 7: Export- Import Strategies: Export Strategy Formulation , Import Strategy (Sourcing Strategy), International Marketing, Export Marketing- Going Global , Globalization , Forms of International Trade (International consumer behaviour, Selecting Markets for Exporters, Selecting Channels of Distribution, Selecting prospective buyers) , Effects of Internet on Global Marketing.

Module 8: Maritime Laws of India: Emerging Challenges, Maritime Security, Maritime Capacity of India: Strengths and Challenges, Coastal Zone Regulation 2011 and Impact on Maritime Policy of India, Draft Marine Fisheries (Regulation and Management) Bill, 2009, Maritime Piracy Bill 2012. Maritime Terrorism: Codification of National and Counter Terrorism Laws, Transnational Maritime Crimes, Piracy and National Anti-Piracy Regime: Laws and Problems of Enforcement.

Reference Books:

1. Khurana P K, 2007, Export Management, Galgotia Publications, 7th edition.
2. Justin Paul & Rajiv Aserkar, 2013, Exort Import management, Oxford Publication.
3. Rakesh Mohan Joshi,2009, International Business, Oxford Publication.
4. Notes of Amity Distance Education Course for EIDL
5. E. Johnson, Export/Import Procedures And Documentation (Export/Import Procedures & Documentation, 2002)
6. Thomas A. Cook, The Ultimate Guide To Export Management, 2001
7. Michael B. Stroh, A Practical Guide To Transportation And Logistics, 2006
8. Donald F. Wood, Anthony Barone, Paul Murphy, And Daniel L. Wardlow, International Logistics, 2002
9. Usha Kiran Rai,2012,Exort Import & Logistics management, PHI publication.
10. C.Rama Gopal,2011,Export Import Procedures Documentation & Logistics, New Age International Publication
11. Kumar Aseem , Export and Import management, Excel books Latest edition
12. Paul Justin and AserkarRajiv,Export Import Management,Oxford Latest edition
13. C Kapoor Export management Vikas Latest edition
14. Francis Cherunilam International trade and export management Himalaya Latest edition
15. O P Arora Foreign Trade and Foreign Exchange Himalaya Latest Edition
16. Hand book of Export-Import Procedures –Ministry of Commerce, Govt. of India Vol. I & II.
17. Maritime Law of India - Gopalan Nair
18. Maritime Liens. - Dr. Thomas
19. The Outline of Maritime Law, Dr. S P Gupta, Allahabad Law Agency
20. Understanding of the modern maritime law,2019 by M E Aliyar, swamy law house.
21. Maritime Jurisdiction and Admiralty Law in India, SamareshwarMohanthy, Universal Law Publishing.
