## MBAH 503: International Business Environment

Workload : 4 hours per week. - Total credits: 4

Examinatio : 3 hours 70 marks

Objectives : The purpose of this paper is to enable the students learn nature

scope and structure of International Business, and understand the influence of various environmental factors on international

business operations.

Pedagogy : Lectures, assignments, practical exercises, discussions, seminars.

**Chapter 1:** Introduction to International Business: Importance nature and scope of International business; modes of entry into International Business internationalization process and managerial implications. Approaches to international business. Trade Theories.

Chapter 2: Environmental Context of International Business: Framework for analyzing international business environment – Domestic, foreign and global environments and their impact on international business decisions.

Chapter 3: Global Trading Environment: World trade in goods and services – Major trends and developments; World trade and protectionism – Tariff and non-tariff barriers; Counter trade.

Chapter 4: International Financial Environment: Foreign investments-Pattern, Structure and effects; Movements in foreign exchange and interest rates and then impact on trade and investment flows. Capital flows, foreign investment flow and barriers: FDI and FIIs

Chapter 5: International Economic Environment: World Economic and Trading Situation; International Economic Institution and Agreements; WTO, IMF, World Bank UNCTAD, Agreement on Textiles and Clothing (ATC), GSP, GSTP and other International agreements; International commodity trading and agreements. BRICS and BRICS Bank

**Chapter 6:** Regional Economic Groupings in Practice: Regionalism vs. multilaterallism, Structure and functioning of EC and NAFTA; Regional economic cooperation.

**Chapter 7:** Multinational Corporations and their involvement in International Business: Issues in foreign investments, MNCs and host and home country relations; technology transfer, Global Operations-need and importance of outsourcing, advantages of outsourcing to India, Global manufacturing system and practices-Current issues and future developments. Global competitiveness; Indicators of competitiveness – competitive advantages of nations.

**Chapter 8:** Emerging Developments and Other Issues: Growing concern for ecology; Counter trade; IT and international business.

## References:

- Bennet, Roger, International Business, Financial Times, Pitman Publishing, London, 1999.
- Bhattacharya, B., Going International: Respon se Strategies of the Indian Sector, Wheeler Publishing, New Delhi, 1996.
- Czinkota, Michael R., et. al., International Business, the Dryden Press, Fortworth, 1999.
- 4. John D Daniel, Lee H Radebaugh and Daniel P Sullivan, International Business: Environment and Operations, 10<sup>th</sup> Edition., Pearson Education.
- Griffin, Ricky W. and Pustay, Michael W, International Business: A Managerial Perspective, Addison Wesley, Readings, 1999.
- 6. Hill, Charles W. L., International Business, McGraw Hill, New York, 2000.
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- Francis Cherunilam, Global Economy and Business Environment , Revised Edition, HPH.
- Vishal Kumar, International Business, 1st Edition, 2015, Kalyani Books.
- 11. Rosy Joshi and Sangam Kapoor, Business Environment, 2 nd Edition, 2015, Kalyani Books.
- A Mustafa, International Business Environment, 1<sup>st</sup> Edition 2013, Kalyani Books.