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**BASBMC 353**

**Credit Based Sixth Semester B.A. Degree Examination, September 2022  
(Common to All Batches) (New Scheme)  
Paper – VII : BUSINESS MANAGEMENT  
Income Tax and Organizational Behaviour**

Time : 3 Hours

Max. Marks : 120

- Instructions :** 1) Part – A : Answer **any two** questions, **each** carries **24** marks.  
2) Part – B : Answer **any four** questions, **each** carries **12** marks.  
3) Part – C : Answer **any four** questions, **each** carries **6** marks

**PART – A**

1. Calculate the tax liability of Mr. Ravi from the following details. **24**  
Gross salary – ₹ 80,000 p.m.  
Professional tax – ₹ 1,200 p.m.  
URPF – ₹ 15,000  
PPF – ₹ 20,000  
Tuition fees for 2 children – ₹ 20,000  
Medicclaim – ₹ 10,000
2. What do you mean by change ? Why people resist change ? **24**
3. Discuss strategic management process. **24**
4. a) What are the strategies for team building? **24**  
b) State the characteristics of effective work team.

**PART – B**

5. Sandesh gives the following particulars. **12**  
Basic as on 1<sup>st</sup> January of the previous year ₹ 9,000 p.m.  
D.A. at 30% of Basic. HRA at ₹ 2,500 p.m. till December and ₹ 3,000 thereafter.  
Actual rent paid for house ₹ 2,500 p.m.  
His annual increment of ₹ 200 falls due on 1<sup>st</sup> August every year.  
Compute taxable HRA.

**P.T.O.**



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| 6. Explain the factors influencing personality. | 12 |
| 7. State and explain the techniques of TQM.     | 12 |
| 8. Illustrate “Johari window model”.            | 12 |
| 9. Differentiate between a team and a group.    | 12 |
| 10. Write a note on :                           |    |
| a) Transactional analysis.                      |    |
| b) Emotional intelligence.                      | 12 |

**PART – C**

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| 11. During the year Ms. Asha received a basic of ₹ 5,000 p.m. D.A. at 50% of basic and HRA ₹ 1,500 p.m. She pays a rent of ₹ 2,000 p.m. Compute the taxable HRA if D.A. is considered for retirement benefits. | 6 |
| 12. Explain the benefits and limitations of strategic management.  | 6 |
| 13. Explain any six types of teams.  | 6 |
| 14. a) Explain the definition of Income.   | 6 |
| b) What is meant by Previous Year and Assessment Year ?  |   |
| 15. Explain the role of manager’s in organizations.  | 6 |
| 16. Write a note on the concepts of TQM.   | 6 |
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