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BFDFDE 385

Choice Based Credit System VI Semester B.Sc. (F.D) Examination, September 2022 (2021 – 22 Batch Onwards) FASHION MARKETING AND CAREER GUIDANCE

Time: 3 Hours Max. Marks: 120

PART – A

I. Answer any three of the following:

 $(3 \times 15 = 45)$

- 1) What is questionnaire design? Explain methods of attitude measurement.
- 2) What is pricing garments? Explain and also explain fashion services.
- 3) What is fashion marketing? Explain.
- 4) Explain sociological aspects of consumer behavior.

PART - B

II. Answer any five of the following:

 $(5 \times 9 = 45)$

- 5) Explain the grey market and the trends in internet retailing.
- 6) Explain press assistance.
- 7) Explain fashion marketing mix.
- 8) Explain organisational buyer.
- 9) Explain new media promotion.
- 10) What is supplier? Explain.
- 11) Explain about product development.

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PART – C

III. Write short notes on **any five** of the following:

 $(5 \times 6 = 30)$

- a) Textile agent.
- b) Costume designer.
- c) Visual merchandising.
- d) Recruitment consultant.
- e) Assistant Designer.
- f) Asst. Buyer.
- g) High Street Retailer.
- h) Data Collection.
