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MIBH 552

IV Semester M.B.A. (IB) Degree Examination, Sept./Oct. 2022 (Regular and Repeaters) INTERNATIONAL BUSINESS Export and Import Finance

Time: 3 Hours Max. Marks: 70

SECTION - A

(Compulsory)

Answer to the question should not exceed 6 pages.

 $(1 \times 15 = 15)$

1. Bringout and explain the methods of payments in import.

SECTION - B

Answer **any five** questions. **Each** question carries **8** marks. Answer to the question should **not** exceed **5** pages. (5×8=40)

- 2. Explain the different sources of financing export credit needs.
- 3. Discuss the modes of international payments.
- 4. Explain the international commercial terms.
- 5. Bringout and explain different documentations of export and import.
- 6. What are the special facilities approved methods of RBI regulations?
- 7. Discuss the application procedures for the long term finance.
- 8. Describe the role of EXIM bank in export import financing.



SECTION - C

(Compulsory)

Answer to this question should **not** exceed **6** pages.

 $(1 \times 15 = 15)$

- 9. Important global movement by a domestic firm is the importing and exporting of goods and services. Trade financing shares numerous common features with the traditional value chain activities conducted by all firms. All companies must search out suppliers for the many goods and services required as inputs to their own goods production or service provision processes. Key principles in all business transactions are to maximize sale and profit while simultaneously managing risk and reduce exposure. In the light of the above observations,
 - a) Discuss the risk in international trade finance.
 - b) How to address the risk in international trade finance?