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**CME 451**

**II Semester M.Com. Degree Examination, September/October 2022  
(CBCS)  
COMMERCE  
Personality Development (OE)**

Time : 3 Hours

Max. Marks : 70

**SECTION – A**

Answer **any four** questions out of seven, **each** question carries **10** marks, answer to **each** question should **not** exceed **4** pages. **(4×10=40)**

1. 'Self awareness is the key to personality development'. Elucidate.
2. Explain the seven habits of highly effective people.
3. Differentiate between coaching, mentoring and counselling.
4. 'There is no dearth of employment opportunities in India, but the problem is the employability of individuals'. Comment.
5. List the guidelines to prepare an appealing resume.
6. Explain Kolb's learning cycle with an example.
7. What are the types of fears ? How can we overcome fears ?

**SECTION – B**

Answer **any two** questions out of three, **each** question carries **15** marks, answer to **each** question should **not** exceed **7** pages. **(2×15=30)**

8. What is personality ? How is the knowledge of personality helpful in SWOT analysis ? Prepare a personal SWOT analysis.
  9. 'Time management leads to management of stress'. Explain the statement with its impact on work life balance.
  10. What is transaction analysis ? How can communication be bettered and mind be balanced with the help of transactional analysis ?
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